THE SALES PROCESS

SELLING YOUR HOME

Visit imperoconveyancing.com.au and view our blog on saving and budgeting

DID YOU KNOW?
Real Estate Agents can not legally market your property for sale unless they have a contract for sale

CALL IMPERO

Options available – Private Treaty, Auction, Expression of Interest

YOUR HOME IS NOW UP FOR SALE

CALL IMPERO - WE CAN HELP YOU EVEN IN THE INITIAL STAGES

SUCCESSFUL SALE

CALL IMPERO

Sign and exchange contracts

Finalise your discharge of mortgage documents with your mortgage company.

WHAT WE DO IN THE BACKGROUND BETWEEN NOW AND SETTLEMENT. Searches on the title, liaise with your bank, negotiate with the other parties' solicitor/conveyancer and arrange settlement

MOVING OUT

Vacant possession means you need to have moved all of your personal possessions, rubbish and unwanted goods out of the property by the agreed settlement date

Arrange to disconnect your utilities such as electricity, phone, internet, gas, insurances and compile a list of companies you will need to advise of your new address

Impero has a final run through of all settlement figures

SETTLEMENT DAY – IMPERO, YOUR BANK, THE OTHER SIDES CONVEYANCER/SOLICITOR AND THEIR BANK ALL MEET TO HAND OVER THE NECESSARY PAPERWORK AND CHEQUES

Pexa is a new online process which minimises the manual processes and paperwork associated with property settlements. Settlements can be completed electronically and it minimises the risk of errors and delays with booking in last minute settlements

PEXA Property Exchange Australia Member

MOVE OUT

YOUR NEXT CHAPTER

Impero can assist you with the purchase of your next property, land, investment property or retirement living